This template is to be completed once the UK Collaborations Business Evaluation Group (UK BEG) has approved a joint delivery proposal to go forward for business evaluation.

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| **SECTION A About the proposal** | | | | | | |
| A1 | **Course title** | | | | | |
| *Please state whether this is an existing course, or whether a new course is proposed for this collaboration* | | | | | |
| A2 | **Partner name and designation** | | | | | |
| *Please provide details about the designation of the partner, i.e. FE College, private provider* | | | | | |
| A3 | **Delivery model** | | | | | |
| *Please state the number of credits to be delivered by a) NTU and b) the partner(s).* | | | | | |
| A4 | **Proposed start date** (date of first student intake for the new /changed course) | | | | | |
| *Please state if there are multiple start dates in each academic year* | | | | | |
| A5 | **School** | | | | | |
|  | | | | | |
| A6 | **Name of the proposer** (School contact) | | | | | |
|  | | | | | |
| A7 | **Higher or degree apprenticeships only** | | | | | |
| Please state the apprenticeship standards to be used for the award:  Please indicate any employers involved in the design and delivery of the award: | | | | | |
| A8 | **Does this proposal include any type of work placement or work like experience?** | | | | | |
| Yes  No  If yes, please state: | | | | | |
| A9 | **Does the proposal involve a Professional, Statutory or Regulatory Body (PSRB) or any other form of accreditation?** | | | | | |
| Yes  No  If yes, please state: | | | | | |
| A10 | **Does this proposal impact upon any other course or School within the University?** | | | | | |
| Yes  No  If yes, please state: | | | | | |
| A11 | **Student numbers forecast for the first 3 cohorts** | | | | | |
| Cohort 1: | | Cohort 2: | | Cohort 3: | |
| Is there a minimum number of students needed to make the proposal viable?  Yes  No  If yes, please state: | | | | | |
| A12 | **Please outline the rationale for the proposal** (including need and likely market for the course) | | | | | |
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| A13 | **Please outline how the proposal fits with School and University strategy** | | | | | |
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| **SECTION B Market appraisal** | | | | | | |
| B1 | **Has a marketing assessment been carried out?** | | | | | |
| Yes (please attach a summary of the market research findings)  No (please provide brief details of why this is not needed) | | | | | |
| B2 | **When do you intend to market the course?** | | | | | |
|  | | | | | |
| B3 | **Who is responsible for marketing?** | | | | | |
| NTU  Partner  Both | | | | | |
| B4 | **Additional comments:** | | | | | |
|  | | | | | |
| **SECTION C Financial appraisal** | | | | | | |
| C1 | **Has financial evaluation and due diligence been undertaken?** | | | | | |
| Yes (please attach financial evaluation and due diligence reports)  No (please state why these are not required) | | | | | |
| C2 | **Summary of financial implications of the proposal** | | | | | |
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| C3 | **What fees would be applicable to this course?** | | | | | |
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| C4 | **Have financial negotiations with the partner been completed?** | | | | | |
| Yes  No | | | | | |
| C5 | **University income and costs** | | | | | |
|  | **Year 1**  **201\_/\_\_** | | **Year 1**  **201\_/\_\_** | | **Year 1**  **201\_/\_\_** |
| **Income** |  | |  | |  |
| **Costs** |  | |  | |  |
| **Margin** |  | |  | |  |
| C6 | **What assumptions are these figures based on?** | | | | | |
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| C7 | **Is there a full costing model attached?** | | | | | |
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| **SECTION D Staffing and resource assessment** | | | | | | |
| D1 | **Can the proposal be developed and delivered by existing staff resource?** | | | | | |
| Yes  No  If no, please state additional staffing required: | | | | | |
| D2 | **Can academic administration be provided within existing resource?** | | | | | |
| Yes  No  If no, please state additional administrative resource required: | | | | | |
| D3 | **Is there an initial cost to professional services for the development of the proposal?** | | | | | |
| Yes  No  If yes, please provide details:  Can this be managed within existing resource?  Yes  No  If no, please state additional resource required: | | | | | |
| D4 | **Are there any ongoing costs to professional services for the delivery of the proposal?** | | | | | |
| Yes  No  If yes, please provide details:  Can this be managed within existing resource?  Yes  No  If no, please state additional resource required: | | | | | |
| D5 | **Will students require access to NOW and/or library resources?** | | | | | |
| Yes  No  If yes, please provide details: | | | | | |
| D6 | **Are there any implications for physical resources at the University?** | | | | | |
| Yes  No  If yes, please state: | | | | | |
| D7 | **Are there any implications for timetabling?** | | | | | |
| Yes  No  If yes, please state: | | | | | |
| D8 | **Are there any other resource implications?** | | | | | |
| Yes  No  If yes, please state: | | | | | |

**Action**: having completed the template, please forward to School Executive, along with market and financial evaluations, for approval.

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| **SECTION E: Approval outcomes** | |
| E1 | **School Executive appraisal** |
| Approve to go forward to UK BEG  Reject  **Comments:**  **Date of Meeting:**  **Chair:** |
| E2 | **UK BEG appraisal** |
| Approve to go forward to academic approval  Reject  **Comments:**  **Date of Meeting:**  **Chair:** |